

TRANSCRIPT OF THE 67TH ANNUAL GENERAL MEETING OF NATIONAL PEROXIDE LIMITED HELD ON WEDNESDAY, 25TH AUGUST, 2021 AT 03:30 P.M. THROUGH VIDEO CONFERENCE.

The following Directors were present:

- Mr. Ness N. Wadia, Chairman of the Board & CSR Committee
- Mr. Rajesh Batra, Chairman of Nomination & Remuneration and Stakeholders' Relationship Committee
- Mr. S. Ragothaman, Chairman of Audit and Risk Management Committee
- Dr. (Mrs.) Minnie Bodhanwala
- Mr. Viraf Mehta
- Mrs. Harshbeena Zaveri, Chairperson of Strategy Advisory Committee
- Mr. Rajiv Arora, Chief Executive Officer & Director

Others present:

- Mr. Conrad Fernandes, Chief Financial Officer
- Mr. Chandukumar Parmar, Company Secretary
- Ms. Asha Ramanathan, Partner, Price Waterhouse Chartered Accountants LLP, Statutory Auditors
- Ms. Shalani Bhat, Partner, Parikh & Associates, Secretarial Auditors
- Mr. Dushyant Dave, Cost Auditors

Moderator:

Dear Shareholders, good afternoon and welcome to the 67th Annual General Meeting of National Peroxide Limited, through video conference. We have with us today for the meeting Mr. Ness N. Wadia - Chairman, Mr. Rajiv Arora - Chief Executive Officer and Director, and other Directors, Chief Financial Officer and Company Secretary of the Company. We also have with us representatives of the Statutory Auditors, Secretarial Auditors and Cost Auditors of the Company. For the smooth conduct of the meeting, the Members will be in mute mode during the course of the meeting.



Please note that as per the requirements, the proceedings of the Annual General Meeting will be recorded and made available on the website of the Company.

I now hand over the proceedings to Mr. Ness N. Wadia, Chairman of National Peroxide Limited. Over to you, Sir.

Ness N. Wadia:

Dear Members, on behalf of the Board of Directors, once again a very warm welcome and good afternoon to all of you. Thank you for joining us today for the 67th Annual General Meeting of your Company. We hope firstly that your families are well and safe. Live streaming of this meeting is being broadcasted on the NSDL website. The Company Secretary has informed that the quorum of Members as required under law is present. The Company has taken the requisite steps to enable Members to participate and vote on the items specified in the Notice of the Annual General Meeting. The Statutory Registers required to be kept for inspection during the AGM, are available on the Company's website for inspection of Members. As the AGM is held through video conference, the requirement for appointment of proxy is not applicable and therefore the Proxy Register is not available for inspection. The Notice of the 67th Annual General Meeting and Annual Report for the financial year 2020-2021 was sent by email to all the Members, whose email addresses are registered with the Company or the Depository Participants. The Notice, the Directors' Report, Standalone & Consolidated Auditors' Report along with the Standalone and Consolidated Audited Financial Statements have already been circulated to all the Members. With your permission I take these documents as read, the Statutory Auditors' Report and Secretarial Auditors' Report do not contain any qualification or adverse remark.

Moderator:

Thank you, Sir. May I request the Chairman to deliver his speech now.



Ness N. Wadia:

As we welcome a new financial year, I am glad to share with you our performance during the year which has gone by.

National Peroxide has retained its current position as the largest manufacturer of hydrogen peroxide in the country, with our expanded capacity we are now strategically poised and optimized further value creation for all our stakeholders.

The Corona virus outbreak, however, has resulted in a setback at the beginning of the year. Manufacturing industries were severely affected in the initial months due to massive destruction in the supply chain. This also had a substantial impact on the chemical manufacturing business, especially during the initial months.

Resting on our perseverance and team's resilience we have successfully weathered the storm. As a strategic initiative we decided to scale up our business to include a diverse portfolio that could serve a broader customer base. We have forayed into eastern markets and succeeded in lowering imports by 20,000 tonnes in India this year. We have also initiated efforts to increase the export of hydrogen peroxide in foreign markets.

Furthermore, segments including paper, pulp, textiles, chemicals bounced back after the first wave of Corona virus when restrictions continued to be lifted in phases. This resulted in a demand uptick of our products. Following the accelerated momentum, we increased our presence in existing per acetic acid business and also explored options to develop new alternatives for revenue generation. Our flexibility and agile operations empowers us to further strengthen our core competencies. It also ensures better cost competency elevating our responses to a dynamic market.

NPL's operational excellence is evident in its financial performance. This year, we reported a consolidated revenue of Res. 21,500 lakhs which was 12.43% higher than our previous year. Our EBITDA stood at Rs. 4,244 lakhs and profit after tax for the year was Rs. 2,177 lakhs.

The near-term outlook for NPL remains quite optimistic. As we steadily evolved from a being a commodity player to moving towards a value-added player, we strive to generate



extraordinary value for our stakeholders. While we are eager to continue our long corroboration with permanent customers who partnered with us over the years, we are also focused on expanding our customer base in the near future.

At NPL, we consistently work to improve our operations and upgrade our facilities with a heartfelt consideration for enhancing the well-being of our people, the communities we operate in and the environment. Our approach to sustainability is defined by our CSR principles that are integrated with our business objectives.

As part of the CSR, NPL contributed to sum of Rs. 280 lakhs. This year our initiatives were focused on promoting health care, rural development, and supporting education. The details of the CSR projects have been provided to you in the Annual Report on CSR activities.

People development has always been a priority for us, and we continue to attract and retain top talent to build a formidable organization. We undertook varied employee engagement and development programs to aid professional and personal growth of all our Executives and Staff Members.

NPL has set to strive ahead with confidence and a promise to excel. As we nurture our ambitions for a brighter tomorrow, we realize, appreciate and are thankful to the contributions of our people, the Shareholders, the Board of Directors, Investors and Customers who have consistently stood by us in these many years. I would therefore take this opportunity to extend my heartfelt gratitude towards all over Stakeholders, who have continued to put their trust and faith in our abilities. I remain extremely thankful for your unwavering support and devotion towards the organization. Thank you.

Moderator:

Thank you, Sir. The next item on the agenda is shareholders speech, over to you Sir.



Ness N. Wadia:

We have received requests from four Members to speak during the AGM and their queries have been formally responded to by our Company, I therefore request the speakers to ask any other queries that they may have, we will try and answer these questions and queries, if possible during the AGM, if not we will send our replies to their registered email IDs. Those Members who have registered themselves and have not shared their queries will be given an opportunity to speak thereafter.

Moderator:

Thank you very much Sir. We will now begin the question-and-answer session. I would like to now invite Mr. Aspi Bhesania. May I request the participants to restrict their questions or comments to 3 minutes please.

Aspi Bhesania:

Chairman Sir, I am Aspi Bhesania from Mumbai. I welcome Mr. Ness Wadia as the Chairman and also welcome Mrs. Harshbeena Zaveri and other Directors. The Q1 results for the quarter ending June 2021 were bad and also Year-on-Year we made a loss of Rs. 14 crores. What is the reason behind loss and raw material cost has increased so much in the first quarter, any reason for the same? In other comprehensive income during the first quarter, there was a profit of Rs. 143 crores, for items that will not be classified to profit or loss, what is this profit? How much percentage of our hydrogen peroxide is exported, is it exported in gas form or liquid form? We are demerging our chemical business, what comes in chemical business and please inform its quarterly and annual income and EPS. Also, the chemicals are not shown as a separate segment in segment reporting, so I don't know about the exact break-up.

The revenue and volume of hydrogen peroxide is expected to grow by 2.87% and 4.09% that means there will be price erosion in the next five years, although the volume will grow by 2.8%, revenue will grow by 2.87% and volume will grow only by 4%, this is as per Annual Report. During the year the capacity utilization was only 65%, what was the capacity utilization during the first quarter and what do you expect for the full year? All the best and I hope I am allowed to ask the question again, because there are only 3 speakers, thank you Sir.



Moderator:

Thank you. I would now invite our next speaker shareholder Mr. Yusuf Rangwala.

Yusuf Rangwala:

Good afternoon, Sir. I am very happy with our company's secretarial team. First, I am thankful to our Company Secretary who is a very kind and who has taken trouble in this COVID - 19, and I am thankful to the Chorus team. I am speaking from my native place - Gujarat and able to speak so clearly. I would like to ask about the yearly dividend of Rs 12.50 on Rs. 10 share, today the rate is around Rs. 2,100. Do you have any idea to split the share, if you make the share of Re. 1, even small people can join.

Currently, how many employees and workers are engaged with the Company, has anybody been affected with COVID, have you incurred any loss in the factory. I would also like to know in the time of all COVID - 19 whether employees were working from home, how was it. How is the health of the Chairman, convey my wishes to him. You're doing nice work Chairman Sir. To stay with this Company, it's a pride for me that I am the shareholder of such a Company.

I would like to know that our Company is such an old one, when was the last bonus given. The price of the share is Rs. 2100, if you give bonus once, I would like to present a Sher "meri maula maan le meri arzee mujhe ek baar bonus karade aur mujhe lift karade". So, nothing more to add, I am very happy with the Chorus team. I am thankful to them, as I could speak so nicely today. Thank you very much, may God bless our Company and Jai Gujarat. Thank you very much Sir.

Moderator:

I now invite Mr. Hiranand Kotwani to speak.

Hiranad Kotwani:

I am Hiranand Kotwani from Kalyan. I am very near to your plant. Is there any problem in the flood, particularly this Kalyan and how is your vision and mission to reward the investor, because our Company is doing well and our product is only major one, but huge scope for the



expansion, huge scope for the development, innovation, many value-added products. What is the vision and mission for the growth and prosperity? I convey my good wishes, thank you.

Moderator:

Mr. Wadia that was the last speaker on the line and I now request you to please comment on the queries which have been raised by the shareholders.

Ness N. Wadia:

Gentlemen, thank you for participating in the AGM and sharing your thoughts on the performance. As informed, the queries submitted by the Members before the stipulated timeline have already been responded to. On the fresh queries that have just come in we shall send the replies to their registered email IDs within the next 72 hours.

Moderator:

Thank you, Sir. The next item on the agenda are resolutions, I would request Mr. Wadia to initiate the proceedings, over to you sir.

Ness Wadia:

As per the Notice, there are four resolutions to be passed, I now request Mr. Chandu Parmar, Company Secretary, to conduct the e-voting and conclude the meeting. With your consent the Board Members and I would like to take leave, I would heartfully like to thank all the Board Members for all their effort, work, and support during these difficult times as well as the management and all our Partners, Stakeholders, Shareholders. We are eternally grateful for your support, and we assure that the Company will grow from strength to strength. Thank you.

Moderator:

Thank you, Sir. The Directors may now log out by pressing the leaf button on the top left-hand side of the screen. Mr. Parmar will now conduct the proceedings of the meeting.



Chandukumar Parmar:

Good afternoon everyone, the business to be transacted in this AGM are as follows:

- Item #1: Adoption of the audited standalone and consolidated financial statements for the financial year ended 31st March 2021 and the reports of the board of directors and auditors there on.
- Item #2: Declaration of dividend for the FY 2020-2021.
- Item #3: Appointment of a Director in place of Mr. Ness N. Wadia, who retires by rotation and being eligible, offers himself for reappointment.
- Item #4: Ratification of remuneration of cost auditors, M/s D C Dave & Co.

The remote e-voting facility was provided by the Company from Sunday, 22^{nd} August 2021 to Tuesday, 24^{th} August 2021. E-voting will be allowed to all those Members present at the AGM and who have not cast their votes through remote e-voting. The Members may click on the e-voting tab to cast their votes. The e-voting window will be open for 30 minutes.

The Company has appointed M/s. Nilesh Shah & Associates, Practicing Company Secretaries as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.

Results of the e-voting will be announced on or before 27th August 2021 and the same would be disclosed to the Stock Exchange and uploaded on the website of the Company and NSDL.

With this, I would like to thank all our Members and Directors for their support in ensuring the smooth conduct of this AGM, thank you all. Thank you for your participation.

Moderator:

Dear Members, request you to cast your votes in the remaining period of 10 minutes. Thank you.

Moderator:

Dear Shareholders, as informed the time for e-voting has elapsed. Thank you all for participating in the AGM and e-voting, the meeting now is concluded. Thank you.